

# Managed Security Solutions Portfolio Overview

Q4 2021

### **About Us**

Partnerships: Vertek distributes its Managed Threat Detection & Response services into the market through a national network of MSPs, VARs, Solution Providers, Master Agents, supporting customers with 50 -2,000 employees (on average), that operate within, or provide goods and services to heavily regulated industries.

#### Est in 1988

- 110 Employees
- HQ in Colchester, VT, Offices in New Providence, NJ
- **3** Business Units:
- Telecom Operations
- Custom Software Development
- Managed Cybersecurity

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#### Managed Security Services

vertek

USDA

- Small & Medium Business: Managed Detection and Response
- Mid Market & Enterprise: *Managed Threat* Intelligence
- Security Operations: *Team of Industry Experts*
- AT&T Cybersecurity Platinum MSSP Partner: Master MSSP, Product Advisory Board

#### **Committed to Customer Success**

Highest Industry Client Retention Rate

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- Ongoing Research, Development, Innovation
- Facility Clearance, NIST 800-171, CMMC L3 (In progress)



#### Certifications

• CISSP, CEH, CPT, CIH, CYSA+ Security+, Network+, AlienVault, AWS, Cisco, VMware, Microsoft, ITIL, PMP, and Java

#### Competencies

• Managed Detection and Response, Security Information Event Management, Threat Hunting, Malware Analysis, Threat Research, Forensics, Security Operation Process Design, Custom Coding & DevSecOps, Reporting and Analytics, Compliance

#### Compliance

NIST CSF/800-171, CMMC, ISO 27002/1, FFIEC/GLBA, SEC/OCIE, 23 NYCRR PART 500, SANS CIS, PCI, HIPAA, and SOC2

#### **Custom threat intel**

Vertek labs team manages and maintains private threat pulses of Phishing, FS-ISAC, ES-ISAC, NCCIC and US-CERT threat indicators. These custom indicators are pushed real-time to your appliance.



# Managed Security Services (MSS) Portfolio MDR - Managed Detection & Response MTI - Managed Threat Intelligence MDR + MTI Custom

Solutions designed around AT&T Cybersecurity Unified Security Management (USM) Anywhere Platform

# Managed Detection & Response



#### What's included:

#### Security Tools:

AT&T's Unified Security Management Anywhere (USM-A) Product Vertek Client Portal, Ticketing Platform and SOC Tools (e.g., forensics, malware, reconnaissance, analytics, etc.)

#### **Security Operations:**

Vertek 24/7 Security Operations Center

#### **Service Analytics:**

Vertek Monthly MDR Reporting

#### Account Management:

Vertek Quarterly account review



Alarms By Inten

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### Security Tools: Simplifying the Security Stack

As Required By Regulators = Providing a Layered Approach to Cybersecurity \*Included in Vertek MDR

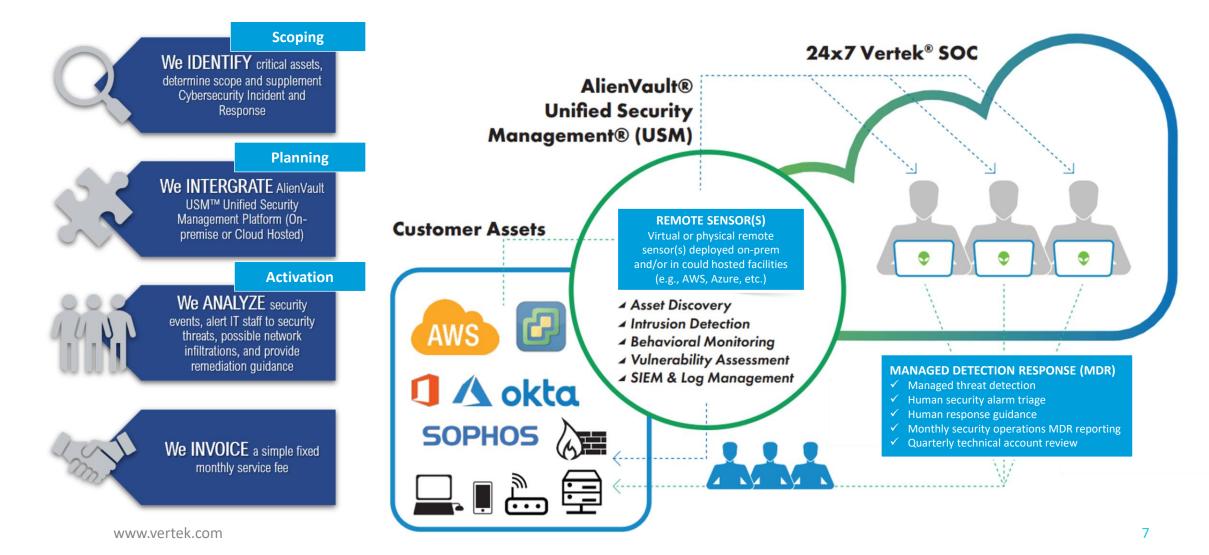




### Vertek MDR Service Scoping to Activation



#### No need to set up a 24/7 Security Operations Center (SOC), we've done it for you



### MDR: SIEM Based 24x7 Detection & Response

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### SIEM Health and Real-Time Security Metrics

Event Reports

Security Reports

Vulnerability Reports

- Asset Reports
- Alarm Reports
- Threat Reports
- Policy Reports

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#### Monthly Alarm Status Reports

- Active Alarms, Assignment and Status
- Total Alarms (SOC Deflected vs. Client Interaction)
- True Positive Alarms sorted by severity
- False Positive Alarms

### MTI: MDR + Advanced Analytics, Intelligence, Reporting

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#### Monthly Incident and Action Dashboard

- Deployment Status & Environmental Changes
- Outstanding and Important Alarms, Vulnerabilities
- Service Tuning and Maintenance Tickets
- SIEM Total Events and Statistics
- Document Network Changes | Critical Vulnerabilities
- Generate and Track Client & Vertek Action Items
- Critical Prioritization and Remediation Guidance
- Track Client Signoff on SIEM Filtering and Suppression



### Protect, Detect and Respond



#### Security Operations Management Visibility Answer key questions stakeholders are asking:

- How secure is our organization?
- Are our security investments paying off?
- Are cybersecurity services delivered in a fashion that meet the business needs?
- Are our IR capabilities adequately managing the impact of incidents to the organization?

### MDR, MTI Feature Comparison



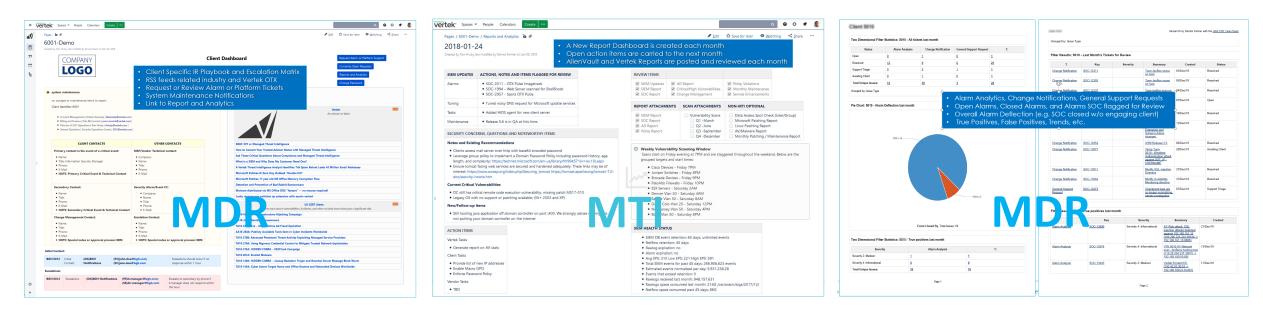
Managed Security Solution Features	MDR	MDR+MTI
Baseline inventory scanning and asset registration	Included	Included
Baseline vulnerability environment scanning	Included	Included
Baseline event correlation, tuning and alarm trimming	Included	Included
Basic threat dashboard and report creation	Advanced	Advanced
SIEM tuning	Continuously	Continuously
Vulnerability scanning	Weekly	Weekly
Network IDS and endpoint monitoring	Included	Included
Security Orchestration, Automation and Response (SOAR)	Included	Included
SIEM alarm monitoring and analysis	Included	Included
Remediation guidance	Included	Included
Quarterly service/relationship review with TAM	Included	Included
Lifecycle and compliance report management	NA	Included
Monthly service/technical security review with analyst	NA	Monthly
Advanced analytics/dashboard reviews	NA	Quarterly

### Managed Reports and Advanced Analytics



#### Tactical MONTHLY – Immediate Security Alarms Items and Action Tracking

 Inform management of relevant details, risks, current status and progress, tasks to be completed, and expected outcomes and dates – supporting regulatory compliance requirements, audits.



**Client Portal** 

Monthly Incident & Action Dashboard Monthly Alarm Status Report – Last 30 days

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ECURITY CONCERNS, QUESTIONS AND NOTEWORTHY ITEMS		Policy Report			• Provide Critical Prioritization and
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ACTION ITEMS Vertek Tasks • Generate repo Client Tasks	ort on AV stats	SIEM HEALTH STATUS SIEM DB event reten Netflow retention: 45 Rawlog expiration: no Alarm expiration: no Avg EPS: 310 Low EF	5	ents	<ul> <li>Generate and Track Action Items for Client and Vertek</li> <li>Track Client Signoff on SIEM Filtering and SIEM SIEM SIEM SIEM SIEM SIEM SIEM SIEM</li></ul>

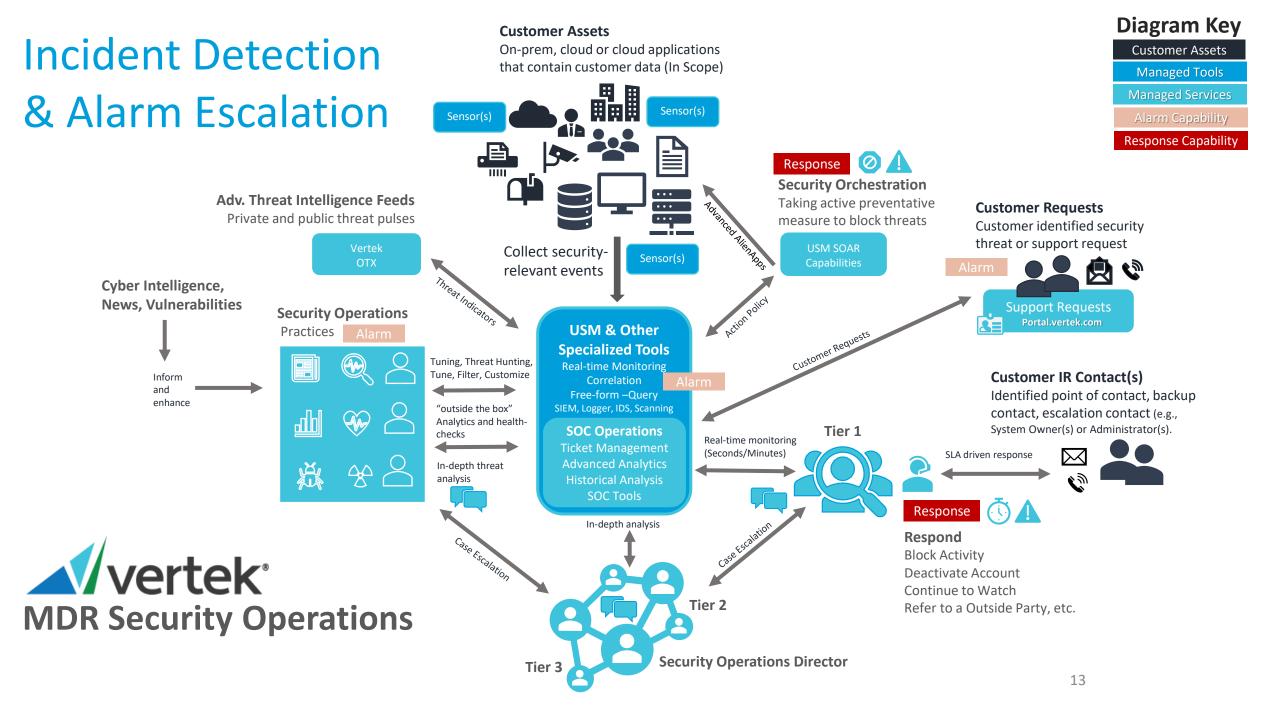
- Provide list of new IP addresses
- Enable Macro GPO
- Enforce Password Policy

#### Vendor Tasks

• TBD

- Avg EPS: 310 Low EPS: 221 High EPS: 591 Total SIEM events for past 45 days: 266,906,623 events
- Estimated events normalized per day: 5,931,258.28
- Events that exceed retention: 0
- Rawlogs received last month: 948,157,631 • Rawlogs space consumed last month: 214G /var/ossim/logs/2017/12/
- Netflow space consumed past 45 days: 86G

Suppression



### Security Operations Incident Escalation

#### **Qualifications:**

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- Cleared to work (e.g., drug and background checks, etc.)
- 2-5 years of experience in IT related work. Active mentor program in place.
- Experience with security tools, ticketing systems and compliance frameworks, CIA Triad
  - Required Certification: ACSE/AVSE
- Industry Certifications: Security +, Network+, Linux+, CYSA, MTA

#### **Core Competencies:**

- Demonstrated understanding adversary tactics and techniques (threat models and methodologies used)
- Demonstrated ability to apply security knowledge to identify and respond to threats
- Demonstrated ability to Identify and escalate security incidents to appropriate resources
- Demonstrated ability to make decisions and solve problems while working under pressure
- Demonstrated ability to troubleshoot and problem solve with thoroughness and attention to detail
- Demonstrated ability to communicate with all levels of management and company personnel

#### **Qualifications:**

- 5-10 years of experience in IT security related work
- 2-5 years of IT networking related experience
- Industry Certifications: CEH, Pentest+, CASP, MTA, MCSA

#### **Core Competencies:**

- Demonstrated ability to understand client networks and support a broad range of security technologies
- Demonstrated understanding of risk management and industry compliance frameworks
- Demonstrated ability to proactively identify and communicate client satisfaction issues
- Demonstrated ability to provide security thought-leadership to clients

#### **Qualifications:**

- DevSecOps experience, coding, and automation experience
- 10+ years of IT security experience
- 10+ years of IT networking experience
- Industry Certifications: OSCP, CISSP, CISA, CCNP, MCSA, MCSE, MCSD

#### **Core Competencies:**

- Demonstrated ability to interpret security principles/standards and apply them to systems and operations
- Demonstrated ability to perform service and security audits, work with auditors, and take lead of security projects and initiatives
- Demonstrated ability to design and develop scalable and secure multi-tenant security services
- Demonstrated ability to interpret analytics to provide program performance to the director and head of cyber
- Demonstrated ability to interact with clients to obtain feedback, discuss analytics, integration, API development
- Demonstrated ability to provide quality work outputs in any aspect of security
- Demonstrated ability to achieve trusted security advisor status among customers, peers and industry followers

# Tier 1

# Tier 2

# Tier 3

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Tier 3+

Security Operations Director

## MDR & MTI

### **A**vertek<sup>®</sup>

- Inventory and correctly classify IT assets according to risk so IT can effectively protect, monitor assets
- Periodically scan, assess and report on unpatched software, system vulnerabilities so IT can proactively patch and update systems
- Continuously identify malicious entities probing the monitored systems and network so IT and the business can know when attacks are occurring, who is attacking and how to block attacks
- Continuously monitor network traffic and system events for potential unsecure behaviors so IT and the business knows if systems and data is being accessed by the wrong people
- Work with Customer IT to respond to identified malicious events to remediate them so IT has expert cybersecurity engineers and analysts at their side, helping them to defend and protect the company
- Provide ongoing service auditing and will report on service effectiveness so IT and Vertek can continue to improve the service and add value to Customer



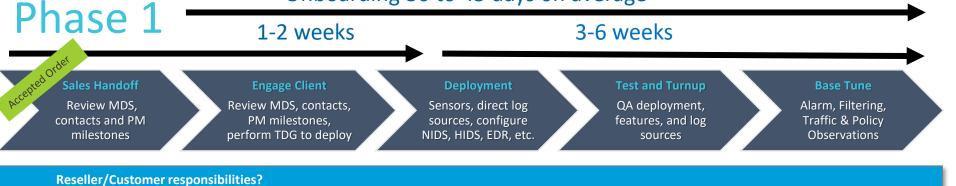
Security Event Priority	Internal Response Time	Client Response Time
Severity 1: High. Anomalous / Suspicious events and activities that indicate an attack in progress. Exploitation and system compromise.	1 hour	2 hours
Severity 2: Medium. Anomalous / Suspicious events and activities that have occurred in succession or resemble an unauthorized attempt to access a system.	2 Support Hours	4 Support Hours
Severity 3: Low. Anomalous / Suspicious events and activities that alone might not constitute a major risk but should be monitored for repeat occurrences.	8 Support Hours	24 Support Hours
Severity 4: Informational. Security events and activities that should be brought to Client's attention that may or may not need to be dealt with to prevent future security events or incidents.	24 Support Hours	Informational only. Included in monthly report

- 24x7 SOC Coverage: Service-generated alarms sent to Vertek Security Analyst, 365 days a year
- **12x5 SOC Coverage:** Service-generated alarms sent to Vertek Security Analyst, 8am to 8pm EST, Monday thru Friday, and excluding US national holidays
- **9x5 SOC Coverage**: Service-generated alarms sent to Vertek Security Analyst, 8am to 5pm EST, Monday thru Friday, and excluding US national holidays

# Implementation



#### Onboarding 30 to 45 days 0n average



- Designate Vertek a technical onboarding contact. A technical contact must have sufficient knowledge of their network, computing environment.
- The technical onboarding contact must have the appropriate privilege and basic skillset to provide remote hands for deployment purposes.

### **Complete Onboarding & Lifecycle**



✓ Designate an IT technical contact that has the ability to remediate alerts based on Vertek's security guidance

Service	MDR - Managed Detection & Response Functionality
Description	Detect and respond to threats on premise, in the cloud or in cloud applications
Remote Deployment of Unified Security Management (USM) Solution	<ul> <li>Physical or virtual appliance deployment</li> <li>Inventory scanning and asset registration</li> <li>Network and endpoint monitoring</li> <li>Baseline vulnerability environment scanning</li> <li>Event correlation, tuning and alarm trimming</li> <li>Basic USM dashboard and MDR report creation</li> </ul>
Alarm Monitoring	<ul> <li>24x7 Coverage for Severity Level 1</li> <li>12x5 Coverage for Severity Levels 2</li> <li>9x5 Coverage for Severity Levels 3-4</li> </ul>
SIEM Tuning	Continuous
Ticket Creation	Included
Threat Analysis	<ul> <li>24x7 Coverage for Severity Level 1</li> <li>12x5 Coverage for Severity Levels 2</li> <li>9x5 Coverage for Severity Levels 3-4</li> </ul>
Remediation Guidance	Included
Automated Threat Response	Based on USM integration capabilities with Client technology
Client Portal	<ul> <li>Service notifications</li> <li>Incident response contact and escalation documentation</li> <li>Request alarm or USM support</li> <li>View and respond to tickets</li> <li>Industry feeds and advisories</li> <li>Track USM filtering and suppression</li> <li>2 portal accounts come standard</li> </ul>
Unified Security Management (USM) console access	<ul> <li>Read-only Appliance access (clients can access views and search but cannot make system changes that impact other users.). Actions</li> <li>Read-only can take: <ul> <li>Create dashboard and dashboard views</li> <li>View alarms page and alarm details</li> <li>View events page and event details</li> <li>View asset page and assets details</li> <li>View vulnerabilities page and vulnerabilities details</li> <li>View environment configuration issues and environment users</li> <li>View the saved reports page</li> </ul> </li> </ul>
Lifecycle Management	<ul> <li>Platform updates, signature updates, platform maintenance</li> <li>Verification of Data Backup; configuration and job status</li> <li>Health monitoring of Service Software and Appliance</li> </ul>
Service Reporting	<ul> <li>Monthly MDR report emailed to Client contacts (e.g., incident response activities, alarm analytics, change notifications, alarms flagged for review, overall alarm deflection, etc.)</li> </ul>
Service Review	• Quarterly Technical Account Manager guided service review to discuss performance, discuss Client roadmap, obtain service feedback, set high-level goals and objectives



Without visibility into attacks, threats and risks, it's impossible to measure, control and mitigate risk, capture a return on investment, and continuously improve your security or risk program to drive positive business outcomes.

Vertek's Managed Threat Intelligence (MTI) service expands the basic Managed Detection and Response service by providing a greater level of incident response and threat support, and access to dashboards and advanced analytics helping clients to advance their cyber-maturity, realize business value, and proactively reduce risk.

Service	MTI - Managed Threat Intelligence Functionality
Description	MDR + Advanced analytics and Client security operations oversight
	Monthly incident and action dashboard creation
Security Action	• Monthly SIEM, SOC report creation and review
Dashboard	• Security concerns, questions and noteworthy items
	Monthly report repository
	Client SAML authentication provider required
Advanced Analytics	Detect, protect and respond dashboards
Platform	• Access to 35+ security visualizations and user guides
	Ability to customize report visualizations and create dashboards
Service Reporting	• Ability to export reports from Vertek's Client Portal or from the Advanced Analytics Platform
Service Review	• Monthly Security Analyst guided alarm review, report review, and tuning discussion (e.g., discuss outstanding and important alarms and vulnerabilities, help prioritize and set remediation activities, discuss standard and custom reports and document action items that carry forward month to month.)

## **Client Portal**

#### **Client Support Portal**

- Identifies IR Playbooks, SOC Handoff
- Provides Industry Specific RSS feeds
- Request Alarm or SIEM Platform Support





#### A system maintenance

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no outages or maintenance items to report Client Identifier: 6001

 Account Management | Kristen Kennedy | kkennedy@vertek.com | Billing and Finance | Pete McCormick | pmccormick@vertek.com | Director of SOC Operations | Ron Hruby | rhruby@vertek.com | General Questions | Security Operations Center | SOC@vertek.com |

CLIENT CONTACTS	OTHER CONTACTS
Primary contact in the event of a critical event:	MSP/Vendor Technical contact:
Name:	Company:
<ul> <li>Title: Information Security Manager</li> </ul>	Name:
Phone:	Title:
E-Mail:	Phone:
NOTE: Primary Critical Event & Technical Contact	• E-Mail:
Secondary Contact:	Security Alarm/Event CC:
Name:	Company:
• Title:	Name:
Phone:	• Title:
E-Mail:	Phone:
NOTE: Secondary Critical Event & Technical Contact	• E-Mail:
Change Management Contact:	Escalation Contact:
Name:	Name:
Title:	Title:
Phone:	Phone:
E-Mail:	E-Mail:
<ul> <li>NOTE: Special notes or approval process HERE</li> </ul>	<ul> <li>NOTE: Special notes or approval process HEI</li> </ul>

BGH:5012	Initial Contact	(DG)BGH Notifications		(PC)john.doe@bgh.com; (SC)jane.doe@bgh.com		Escalations should occur if no response within 1 hour
Escalations:						
BGH:5012	Escalations	(DG)BGH Notifica	tions	(PE)it.manager@bgh.com; (SE)dir.manager@bgh.com		scalate to secondary by phone if manager does not respond within

#### 🖋 Edit 🖙 Save for later 💿 Watching 😪 Share **Client Dashboard** equest Alarm or Platform Support urrently Open Requests Client Specific IR Playbook and Escalation Matrix ports and Analytics • RSS feeds related industry and Vertek OTX hange Password Request or Review Alarm or Platform Tickets System Maintenance Notifications • Link to Report and Analytics Vertek Accelerate to Value SIEM: DIY or Managed Threat Intelligence How to Cement Your Trusted Advisor Status with Managed Threat Intelligence Ask These Critical Questions About Compliance and Managed Threat Intelligence What is a SIEM and Why Does My Customer Need One? A Vertek Threat Intelligence Analyst Identifies Trik Spam Botnet Leaks 43 Million Email Addresses Microsoft Patches IE Zero-Day Dubbed "Double Kill" Microsoft Patches 17 year old MS Office Memory Corruption Flaw **Detection and Prevention of Bad Rabbit Ransomware** Malware distributed via MS Office DDE "feature" — no macros required! Locky ransomware switches up extension with asasin variant **US-CERT Alerts** Alerts warn about vulnerabilities, incidents, and other security issues that pose a significant risk. AA19-024A: DNS Infrastructure Hijacking Campaign AA18-337A: SamSam Ransomware TA18-331A: 3ve - Major Online Ad Fraud Operation AA18-284A: Publicly Available Tools Seen in Cyber Incidents Worldwide TA18-276B: Advanced Persistent Threat Activity Exploiting Managed Service Providers TA18-276A: Using Rigorous Credential Control to Mitigate Trusted Network Exploitation TA18-275A: HIDDEN COBRA – FASTCash Campaign TA18-201A: Emotet Malware TA18-149A: HIDDEN COBRA – Joanap Backdoor Trojan and Brambul Server Message Block Worm TA18-145A: Cyber Actors Target Home and Office Routers and Networked Devices Worldwide

0 0 📢

# **Analytics**

#### **Monthly Alarm Status Report – Last 30 days**

- Alarms by status Who has the action items on security alarms
- Deflection Tracks how well the SOC understands the client environment
- Alarm information Tracks the number of true positives sorted by severity
- Alarm information Tracks the number of true positives vs. false positives



ensional Filte	er Statistics: 5010 - All ticl	kets last month			Grouped by: Issu	Type					
Status	Alarm Analysis	Change Notification	General Support Request	T:							
	<u>0</u>	1	<u>0</u>	1	Filter Results:	5010 - Las	st Month's Tickets f	or Review			
	13	8	٥	21	т		Key	Severity	Summary	Created	Status
ge	<u>0</u>	<u>0</u>	1	1	Change Notifica	ion SO	C-12311		Tune JexBox scan		Resolved
nt	<u>0</u>	1	<u>0</u>	1					on host		
Issues:	13	<u>10</u>	1	24	Change Notifica	ion <u>SO</u>	<u>C-12393</u>		Tune JexBox scan on host	s 05/Dec/18	Resolved
: Issue Type		0			Charge Notifica	ion SO	C-12337		Tune iexBox scan	on04/Dec/18	Resolved
t: 5010 - Alarr	m Deflection last month	•	Open Alar Overall Ala	ms, Closec arm Deflec	ge Notificatior Alarms, and Alo on (e.g. SOC c ositives, Trends,	arms osec	SOC flag	ged for	Review	07/Dec/18 10/Dec/18 12/Dec/18	Open Resolved Resolved
	CSOC = 12								Enterprise and Schema Admin changes.	0	Nesoliveu
		$\mathbf{X}$			Change Notifica	ion <u>SO</u>	<u>C-12454</u>		USM Release 5.6	06/Dec/18	Resolved
					Change Notifica	ion <u>SO(</u>	<u>C-13877</u>		Temp Tune 5010 - Windows Authentication atta	20/Dec/18	Awaiting Clien
									against DST_IP - USERNAME		
					Change Notifica		<u>C-13911</u>				Resolved
					Change Notifica Change Notifica		C-13911 C-13944		USERNAME Modify SQL injection	27/Dec/18 31/Dec/18	Resolved
			Ciert e 1			ion <u>SO</u>			USERNAME Modify SQL injection Directive Modify Availability	27/Dec/18 31/Dec/18 2 07/Dec/18	Resolved
			Ciert +1		Change Notifica General Suppor Request	<u>ion SO(</u>	<u>C-13944</u>	nth	USERNAME Modify SQL injection Directive Modify Availability Monitoring directive Checkpoint logs ar no longer normaliz	27/Dec/18 31/Dec/18 2 07/Dec/18	
			(let +1		Change Notifica General Suppor Request	<u>ion SO(</u>	C-13944 C-12473		USERNAME Modify SQL injection Directive Modify Availability Monitoring directive Checkpoint logs ar no longer normaliz	27/Dec/18 31/Dec/18 2 07/Dec/18	Resolved
nensional Filte	er Statistics: → True p	Event Closed By, Total Issuer			Change Notifica General Suppor Request Filter Results:	<u>ion SO(</u>	C-13944 C-12473 ie positives last mo		VSERNAME Modify SQL injectio Directive Modify Availability Monitoring directive Checkpoint logs ar no longer normaliz needs investigation verity formational AVU	27/Dec/18 31/Dec/18 07/Dec/18 1	Resolved Support Triag
Sever	er Statistics: True p		s: 13	T:	Change Notifica General Suppor Request Filter Results: T	<u>ion SO(</u>	C-13944 C-12473 ie positives last mo Key	Sev	VISERNAME Modify SQL injection Directive Modify Availability Monitoring directive Checkpoint logs ar no longer normalize receds investigation verity verity AV informational AV ingent aga (118) 1920	27/Dec/18           21/Dec/18           31/Dec/18           a           07/Dec/18           a	Resolved Support Triage
	er Statistics: True p	positives last month		T:	Change Notifica General Suppor Request Filter Results: T Alarm Analysis	<u>ion SO(</u>	C-13944 C-12473 Re positives last mo Key SOC-13890	Severity 4: In	USERNAME       Modify_SQL injection       Directive       Modify_Xavaiability       Modify_Avaiability       Monitoring directive       Checkpoint logs ar no longer normalization       verity       aga       rift       aga       (11)       192	an         27/Dec/18           al         31/Dec/18           al         07/Dec/18           ing         07/Dec/18           ing	Resolved Support Triag Created 21/Dec/18

### Value & Impact of MDR, MTI

### TIME, RESOURCE & RISK REDUCTION

### Vertek will...

- Inventory and correctly classify IT assets according to risk so IT can effectively protect, monitor assets
- Periodically scan, assess and report on unpatched software, system vulnerabilities *so IT can proactively patch and update systems*
- Continuously identify malicious entities probing the monitored systems and network so IT and the business can know when attacks are occurring, who is attacking and how to block attacks
- Continuously monitor network traffic and system events for potential unsecure behaviors – so IT and the business knows if systems and data is being accessed by the wrong people
- Work with Customer IT to respond to identified malicious events to remediate them so IT has expert cybersecurity engineers and analysts at their side, helping them to defend and protect the company
- Provide ongoing service auditing and will report on service effectiveness – so IT and Vertek can continue to improve the service and add value to Customer

### **COST & RISK REDUCTION**

#### Vertek's MDR service...

- Reduces the need to hire 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> shift security analysts – saving \$100,000 in additional salaries × 3
- Reduces the need to purchase, maintain, operate security information event & monitoring software saving the company an estimated software, maintenance and training costs of \$30,000 per year

### \*TOTAL EST YEAR 1 SAVINGS: \$330,000

\*Versus hiring additional analysts, engineers, and running, maintaining the SIEM internally



# Supplemental Slides: MDR MDR - Managed Detection & Response MTI - Managed Threat Intelligence MDR + MTI Custom

Solutions designed around AT&T Cybersecurity Unified Security Management (USM) Anywhere Platform

## **USM Includes Threat Detection Capabilities**



### Open Threat Exchange® (OTX<sup>™</sup>) Threat Indicators

100,000 participants in 140 countries, contributing over 19 million threat indicators daily.

#### OTX Pulse

Pulses provide you with a summary of the threat, a view into the software targeted, and the related indicators of compromise (IOC) that can be used to detect the threats.

#### IOCs include:

IP addresses	File Hashes: MD5, SHA1, SHA256, PEHASH,					
Domains	IMPHASH					
Hostnames (subdomains)	CIDR Rules					
Email	File Paths					
URL	MUTEX name					
URI	CVE number					

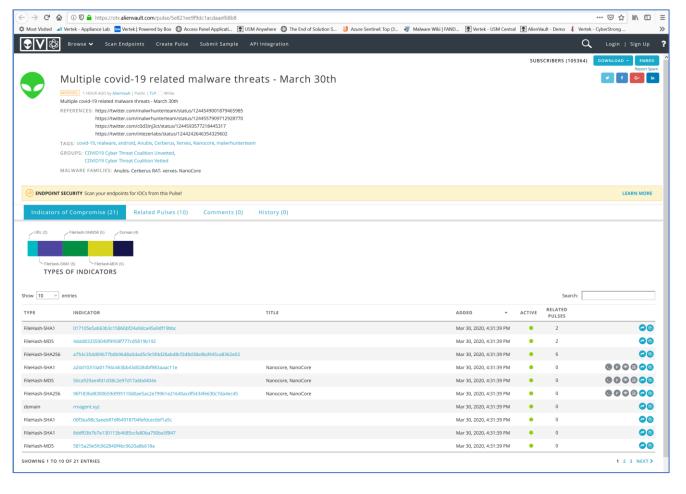
#### Pulses make it easy for you to answer questions like:

Is my environment exposed to this threat?

Is this relevant to my organization?

Who is behind this, and what are their motives?

What are they targeting in my environment?



### Vertek Enhanced Capabilities **Included in MDR**

### **Cybersecurity Resources**

<u>Search</u>	Cybersecurity R	esources From V	ertek	
Enter search term  Resource Type  Cloud Computing  Cybersecurity  Case Study	We're always looking to Your input helps us create cont			
<ul> <li>Case study</li> <li>How To</li> <li>News and Events</li> <li>Resources</li> <li>Threats and IoCs</li> </ul>	THREATS AND IOCS	CYBERSECURITY, HOW TO, RESOURCES	CYBERSECURITY, HOW TO, RESOURCES	
Industry Finance Healthcare Manufacturing Other Utility	Zero Days Actively Exploited by APT Group	MSSP Tips & Tricks: Security Operations Management Metrics and Analytics Considerations	MSSP Tips & Tricks: Creating an OTX account	
Topics AlienVault Cybersecurity	🗊 READ	WATCH VIDEO		
<ul> <li>Events</li> <li>Industry Best Practices</li> <li>SIEM</li> <li>SOC</li> <li>Threat Detection</li> </ul>	CYBERSECURITY, HOW TO, RESOURCES MSSP Tips & Tricks: Integrating OTX With	cybersecurity, how to, resources MSSP Tips & Tricks: Creating an OTX Pulse	CYBERSECURITY, HOW TO, RESOURCES MSSP Tips & Tricks: Connecting OTX To	
<b>Media</b> Blog PDF Video	USM Anywhere		The USM API	
	WATCH VIDEO		WATCH VIDEO	

We've found 42 results for "vthelpdesk"

### **Advanced Threat Detection**

PhishTank - Dynamic List of Verfied/Online Dropbox Phishing URLs
UBL: 733 This is an automated process that is updated hourly by the Vertek MTI Labs Team. We pull all active/online and verified phishing URLs from phishtank API and parse the list for URLs containing ",dropbox&quot. These indic phishing, dropbox, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online Banking Phishing URLs
URL: 403 This is an automated process that is updated hourly by the Vertek MTI Labs Team. We pull all active/online and verified phishing URLs from phishtank API and parse the file for URLs that are related to banking. These indicators a phishing, banking, financial, bank, phishtank, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online Office365 and other Microsoft Phishing URLs
UBL: 353 This is an automated process that is updated hourly by the Vertek MTI Labs Team. We pull all active/online and verified phishing URLs from phishtank API and parse the list for URLs containing Microsoft and Office365. These ind phishing, microsoft, office365, phishtank, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online Docusign Phishing URLs
URL 21 This is an automated process that is updated hourly by the Vertek MTI Labs Team. In light of the docusign breach we are pulling all active/online and verified phishing URLs from phishtank API and parse the list for URLs containing phishing, docusign, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online PayPal Phishing URLs
This is an automated process that is updated hourly by the Vertek MTI Labs Team. We pull all active/online and verified phishing URLs from phishtank API and parse the file for URLs reported as PayPay. These indicators are then phishing. PayPal, phishtank, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online IRS (Internal Revenue Service) Phishing URLs
This is an automated process that is updated hourly by the Vertek MTI Labs Team. We pull all active/online and verified phishing URLs from phishtank API and parse the file for URLs reported as IRS phishing scams. These indicat phishing, IRS, Internal Revenue Service, phishtank, vsoc, Vertek MTI
PhishTank - Dynamic List of Verified/Online GoogleDocs Phishing URLs
INDUCES AGO by vehicless (Public) TLP:         White           URL: 56         Second Sec
HAFNIUM Targeting Exchange Servers With Zero-Day Exploits
INCOMED] 21 DAYS AGO by vcheodesk (Policie TLP:::::::White CVE: 4   FileHash-MDS: 5   FileHash-SHA1: 3   FileHash-SHA256; 14   URL: 1   VARA: 12   Domain: 1   Hostname: 2 webshell, aspx webshell, azure sentinel, hafnium, microsoft, exchange, server, powercat, covenant, procdump, Isass, service, powershell, cn_apt, China, email, Exploit, CVE
SolarWinds Breach - SUNBURST Trojan - IOCs
Incontract for Data AGO by wheepdeki [Public  ] TLP:    White Fieldsh-MOS: (0] [Intertain-STASE: (5] [VIRAL? () Domain: (5]    Hostname: (0) teardrop, cobalt strike, fireeye, supernova, cosmicagle, sunburst, solarwinds web, webshell, orion, unc2452, orion software, solarwinds
teardrop, cobait surke, meeye, supernova, cosmicgale, sundurst, solarwinds wed, wedshell, orion, unc2452, orion software, solarwinds

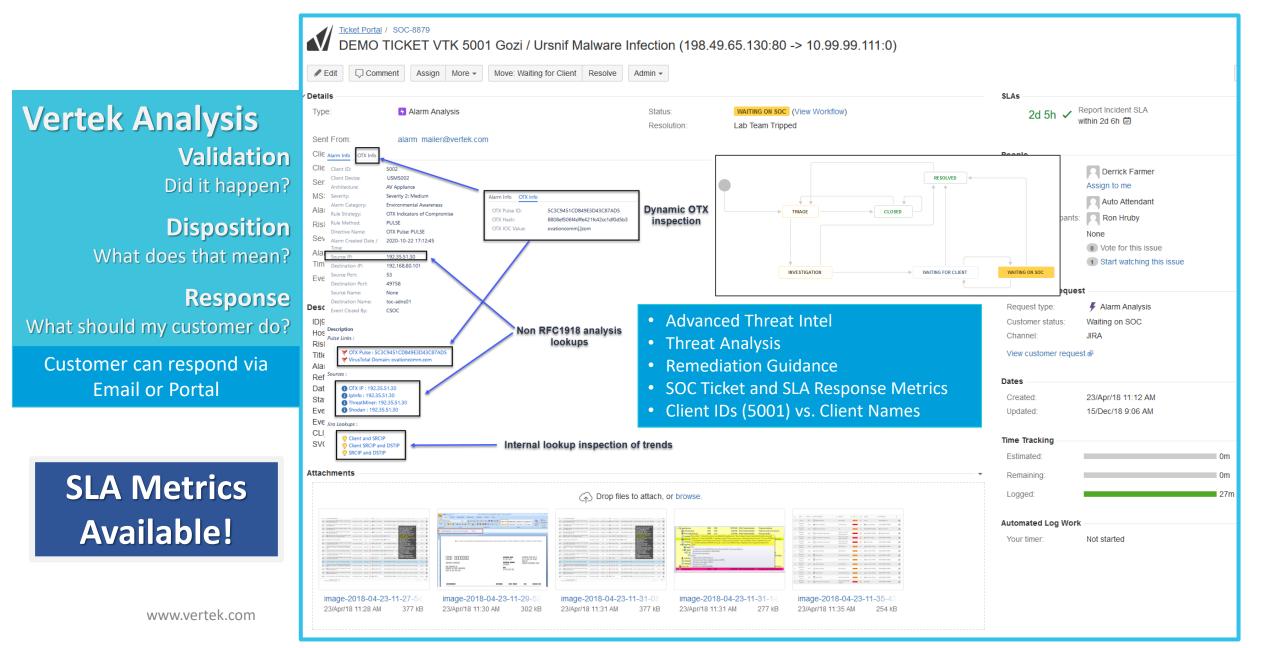
Tools Allow Vertek to Detect, Alert and Respond to Threats & Cyber Attacks Across All On Premise, Colocation, Cloud Environments





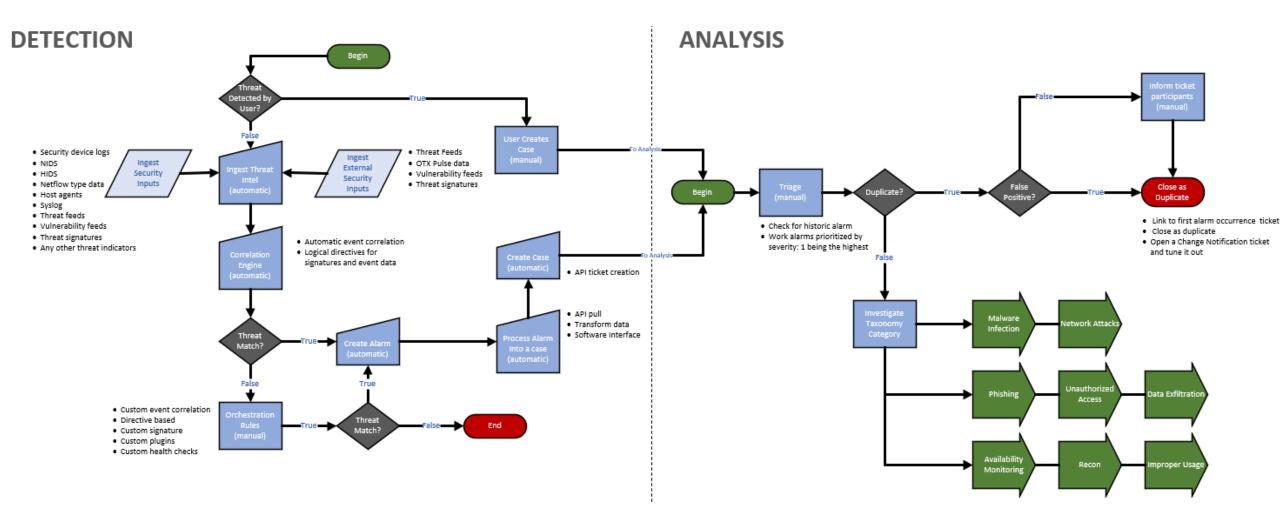
## Supporting the Alarm from Cradle to Grave





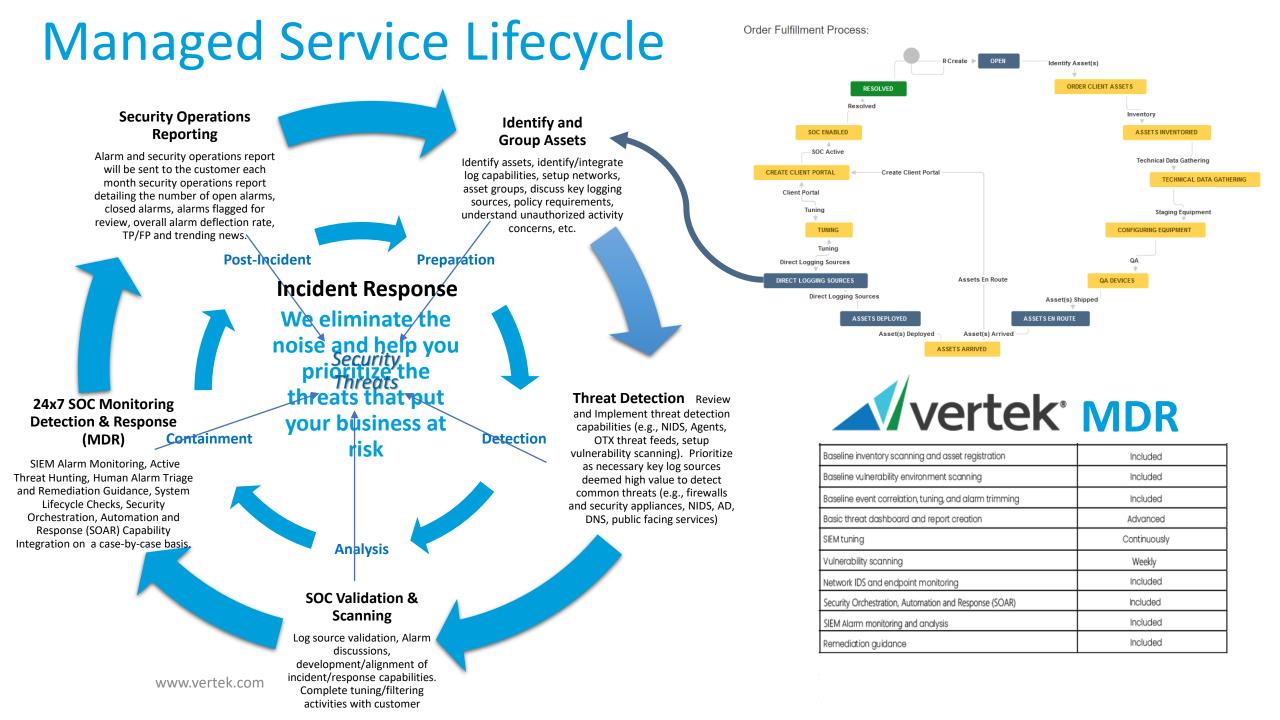
## **Providing NIST Compliant Processes**





#### **Sample Incident Reponses Playbook**

Detection – Analysis – Contain/Eradicate – Recover – Post Incident Review





# Supplemental Slides: MDR+MTI MDR - Managed Detection & Response MTI - Managed Threat Intelligence MDR + MTI Custom

Solutions designed around AT&T Cybersecurity Unified Security Management (USM) Anywhere Platform

# **vertek**<sup>®</sup>

# Managed Threat Intelligence Advanced Compliance & Analytics Package

MTI extends active log retention license (30-day/90-day), provides additional security oversight (monthly action dashboard and human analyst led reviews) and delivers advanced SIEM/SOC analytics geared towards IT compliance officers/auditors and stakeholders



# Managed Threat Intelligence

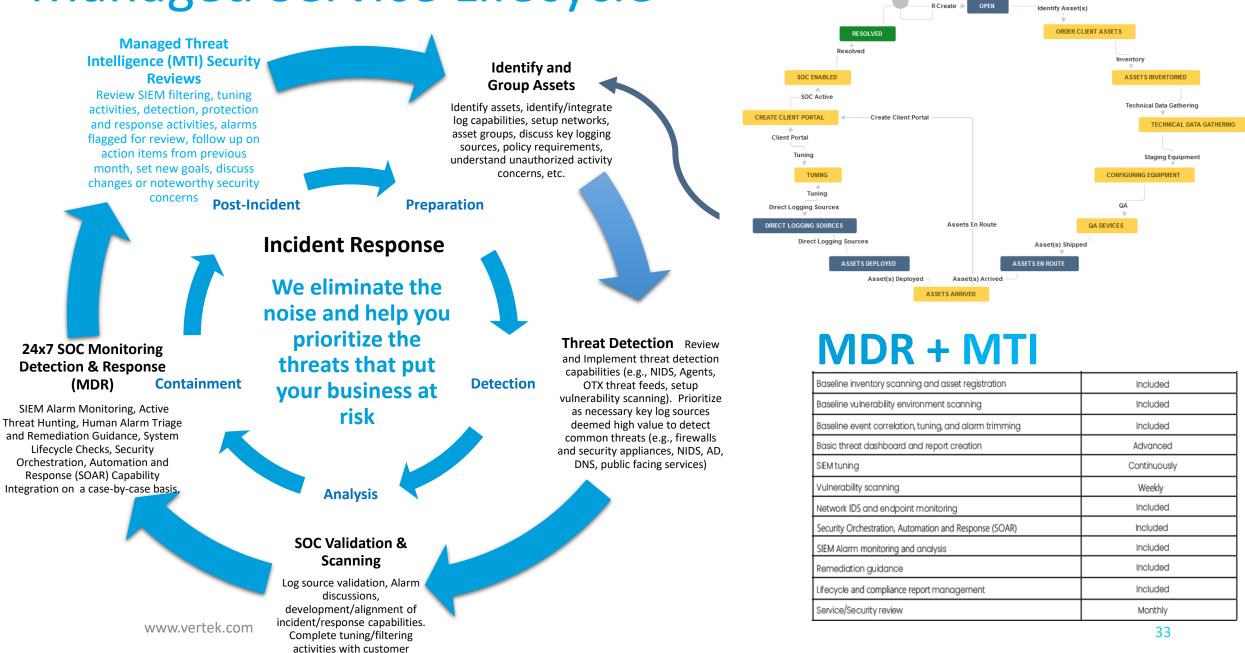
Without visibility into attacks, threats and risks, it's impossible to measure, control and mitigate risk, capture return on investment, and continuously improve your program to drive positive business outcomes.

- Asset and Risk Documentation, Tracking, Reporting
- Remediation & Resolution Tracking, Reporting
- Attack, Threat, Risk Trending, Remediation Reporting
- Audit Trail & Reporting for Compliance
- Advanced Oversight- Monthly Security Reviews Action Tracking Dashboard

Through analysis, customized reporting, and actionable intelligence, Vertek helps companies advance their cyber-maturity, realize business value, and get to the next level.

# Managed Service Lifecycle

Order Fulfillment Process:

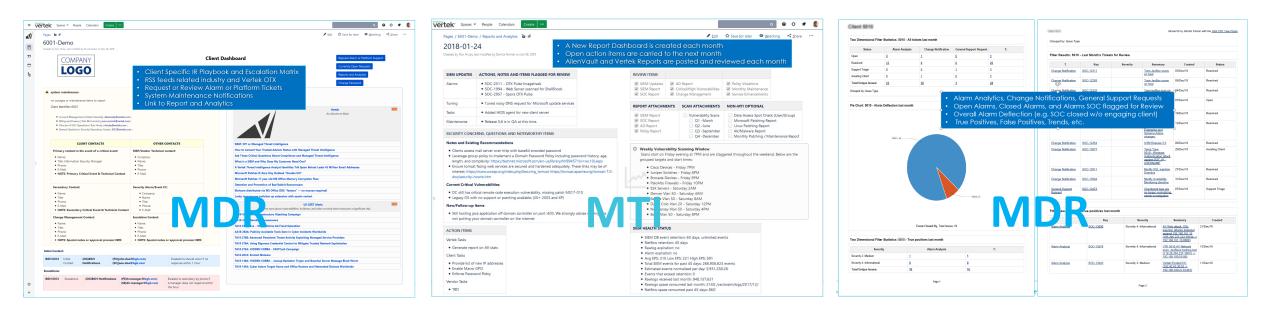


# Managed Reports and Advanced Analytics /vertek\*



#### Tactical MONTHLY – Immediate Security Alarms Items and Action Tracking

Inform management of relevant details, risks, current status and progress, tasks to be completed, and expected outcomes and dates – supporting regulatory compliance requirements, audits.



Monthly Incident & Action Dashboard

Monthly Alarm Status Report Last 30 days

**Client Portal** 

2018-01-2	<ul> <li>A New Report Da</li> <li>A New Report Da</li> <li>Open action item</li> <li>AlienVault and Version</li> </ul>	s are carried to	o the next month	1	
SIEM UPDATES	ACTIONS, NOTES AND ITEMS FLAGGED FOR REVIEW	REVIEW ITEMS			
Alarms	<ul> <li>SOC-2011 - OTX Pulse Imagetrack</li> <li>SOC-1994 - Web Server scanned for ShellShock</li> <li>SOC-2957 - Spora OTX Pulse</li> </ul>	<ul> <li>SIEM Updates</li> <li>SIEM Report</li> <li>SOC Report</li> </ul>	<ul> <li>AD Report</li> <li>Critical/High Vulnerabilities</li> <li>Change Management</li> </ul>	<ul> <li>Policy Violations</li> <li>Monthly Maintenance</li> <li>Service Enhancements</li> </ul>	MTI: Monthly Incident & Action Dashboard
Tuning	Tuned noisy DNS request for Microsoft update services	REPORT ATTACHME	NTS SCAN ATTACHMENTS	NON-MTI OPTIONAL	
Tasks	Added HIDS agent for new client server	SIEM Report	Vulnerability Scans	Data Access Spot Check	δ • Discuss Outstanding and Important
Maintenance	ntenance • Release 5.6 is in QA at this time.		Q1 -March	Microsoft Patching Report	
SECURITY CONCERNS, QUESTIONS AND NOTEWORTHY ITEMS		<ul><li>AD Report</li><li>Policy Report</li></ul>	Q2 -June Q3 -September Q4 -December	<ul> <li>Linux Patching Report</li> <li>AV/Malware Report</li> <li>Monthly Patching / Main</li> </ul>	Provide Critical Prioritization and
<ul> <li>Clients access r</li> <li>Leverage group length, and cor</li> <li>Ensure tomcat interest: https:, doc/security-ht</li> <li>Current Critical V</li> <li>DC still has crit</li> <li>Legacy OS with</li> <li>New/Follow-up I</li> <li>Still hosting jav</li> </ul>	/ulnerabilities tical remote code execution vulnerability, missing patch MS17-010 h no support or patching available; (35+ 2003 and XP)	Scans start on Fri grouped targets a Cisco Devic Juniper Swi Brocade De PaloAlto Fir ESX Servers Denver Vla Seattle Vlar Dallas Colo New Jersey	·····	ggered throughout the weekend.	<ul> <li>Remediation Guidance</li> <li>Review Tuning and Maintenance Ticket</li> <li>Provides SIEM Total Events and Statisti</li> <li>Discuss Standard and Custom Reports</li> <li>Track Current Deployment Status and Environmental Changes</li> <li>Follow-Up on Network Changes and Critical Vulnerabilities</li> </ul>
ACTION ITEMS		SIEM HEALTH STATU	s		Generate and Track Action Items for
Vertek Tasks • Generate report on AV stats Client Tasks		<ul> <li>Netflow retenti</li> <li>Rawlog expirati</li> <li>Alarm expiratio</li> </ul>	<ul> <li>SIEM DB event retention: 60 days, unlimited events</li> <li>Netflow retention: 45 days</li> <li>Rawlog expiration: no</li> <li>Alarm expiration: no</li> <li>Avg EPS: 310 Low EPS: 221 High EPS: 591</li> </ul>		<ul> <li>Client and Vertek</li> <li>Track Client Signoff on SIEM Filtering an Suppression</li> </ul>

- Provide list of new IP addresses
- Enable Macro GPO
- Enforce Password Policy

#### Vendor Tasks

• TBD

Rawlogs space consumed last month: 214G /var/ossim/logs/2017/12/
 Netflow space consumed past 45 days: 86G

22

Suppression

tflow space consumed past 45 days: 86G

• Total SIEM events for past 45 days: 266,906,623 events

• Estimated events normalized per day: 5,931,258.28

Events that exceed retention: 0
Rawlogs received last month: 948,157,631

### **MTI Advanced SIEM/SOC Alarm Analytics Dashboards**



#### **Detect** Dashboard Visualizations:

#### •Detect: Alarms by Intent Detect: Alarms by architecture •Detect: True pos, alarm trend •Detect: True pos. alarms by Intent, time of day Detect: True pos.Strategies by time of day •Detect: Alarms by plugin per month •Detect: Alarms from 08:00-20:00 and weekdays •Detect: Alarms 20:01–07:59 and weekends Detect: Top Destination Countries Detect: Top Destination Orgs •Detect: Top Source Countries •Detect: Top Source Orgs Detect: Top destination ports Detect: OTX categories by month Detect: True positive alarms •Detect: False positive alarms

#### **Protect** Dashboard Visualizations:

Protect: Active vulnerable systems CVSS >= 9:
Protect: Vulnerabilities where risk accepted:
Protect: Vulnerabilities where risk mitigated:
Protect: All vulnerabilities not remediated:
Protect: Days to remediate by host:
Protect: Tracking vulnerabilities first seen, by day:
Protect: Active Critical Vulnerable Systems:
Protect: Vulnerability drill-down:
Protect: Change types trends, auto interval:
Protect: Change types by action:

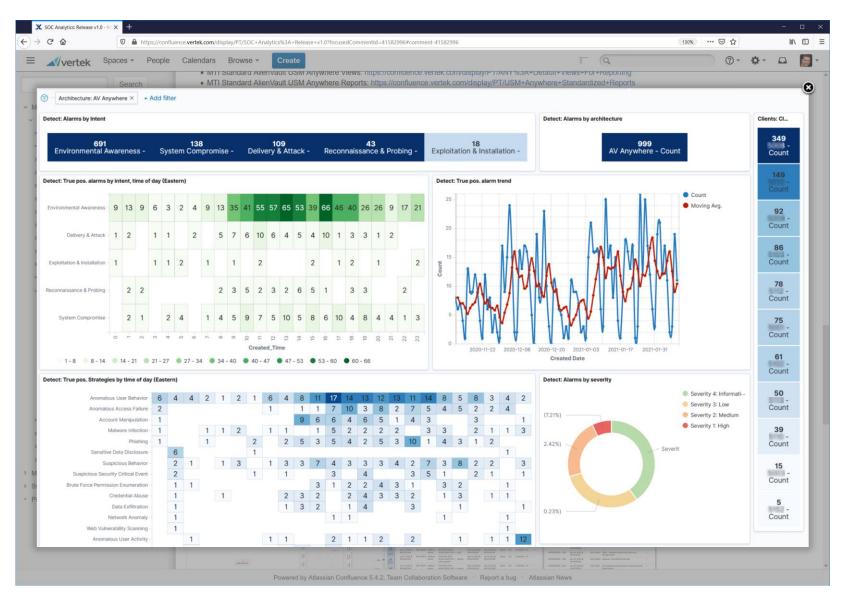
#### **Respond** Dashboard Visualizations:

<u>Respond: Sev (1s - 4s): Avg. Pickup times:</u>
<u>Respond: Deflection Percentage</u>
<u>Respond: Avg. days to resolution by severity:</u>
<u>Respond: Avg. days to resolution when communicating:</u>
<u>Respond: Alarms communicated by month:</u>
<u>Respond: Avg. days to resolve alarms, trend:</u>
<u>Respond: Communicated alarms by method:</u>
<u>Respond: Alarm counts, time spent, days to resolve:</u>
<u>Respond: All worked alarms:</u>

Kibana Usage Tutorial CLICK HERE

Dashboard User Guides CLICK HERE

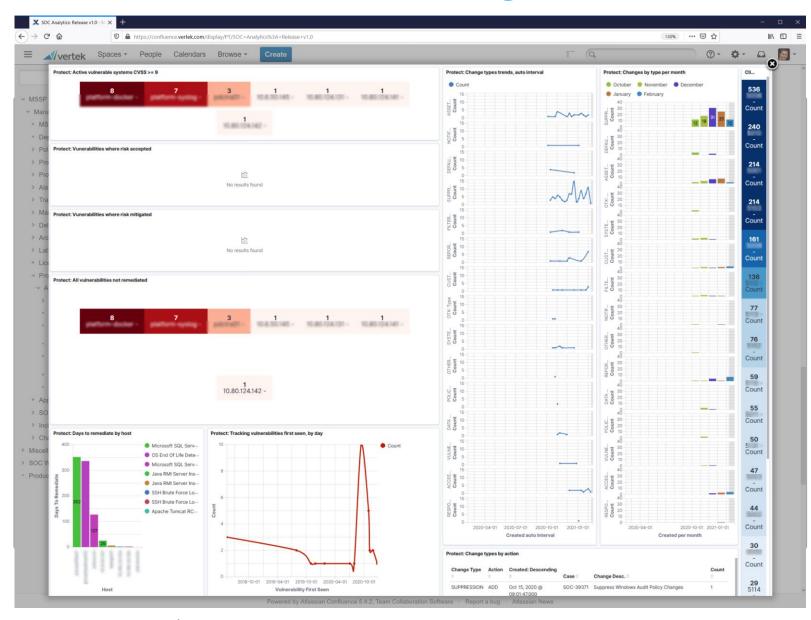
### **R1** Detect Dashboard Images





•Detect: Alarms by Intent Detect: Alarms by architecture •Detect: True pos, alarm trend •Detect: True pos. alarms by Intent, time of day •Detect: True pos.Strategies by time of day •Detect: Alarms by plugin per month •Detect: Alarms from 08:00-20:00 and weekdays •Detect: Alarms 20:01–07:59 and weekends •Detect: Top Destination Countries •Detect: Top Destination Orgs Detect: Top Source Countries •Detect: Top Source Oras •Detect: Top destination ports •Detect: OTX categories by month Detect: True positive alarms Detect: False positive alarmsz

### **R1** Protect Dashboard Images





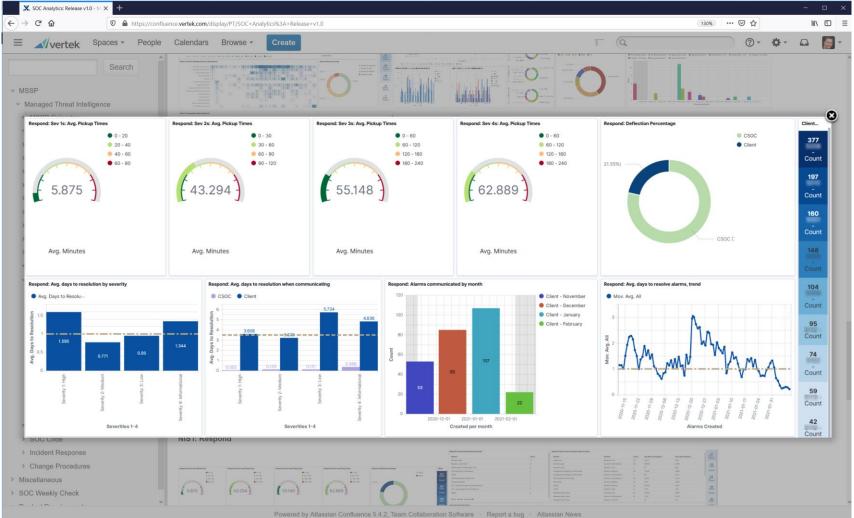
Protect: Active vulnerable systems CVSS >= 9:
Protect: Vulnerabilities where risk accepted:
Protect: Vulnerabilities not remediated:
Protect: All vulnerabilities not remediated:
Protect: Days to remediate by host:
Protect: Tracking vulnerabilities first seen, by day:
Protect: Active Critical Vulnerable Systems:
Protect: Vulnerability drill-down:
Protect: Change types trends, auto interval:
Protect: Change types by action:

NOTE: Vulnerability data not possible across all SIEM deployments. Visualizations may be blank as a result.

www.vertek.com

### *R1* Respond Dashboard Images



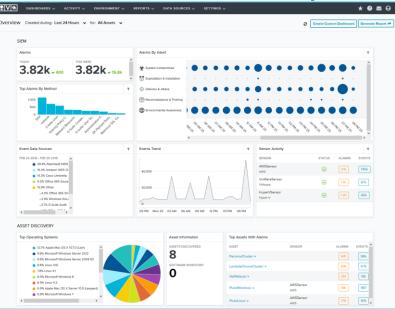


- •Respond: Sev (1s 4s): Avg. Pickup times:
- •Respond: Deflection Percentage
- •Respond: Avg. days to resolution by severity:
- •Respond: Avg. days to resolution when communicating:
- •Respond: Alarms communicated by month:
- •Respond: Avg. days to resolve alarms, trend:
- •Respond: Communicated alarms by method:
- •Respond: Alarm counts, time spent, days to resolve:
- •Respond: All worked alarms:

# Managed SIEM Reporting and Dashboards



### AlienVault<sup>®</sup> USM<sup>™</sup> Reports



#### SIEM Health and Real-Time Alarms and Metrics

Asset Reports Alarm Reports Threat Reports Policy Reports

Event Reports Security Technology Reports Vulnerability Reports

### **Vertek MSSP Custom SIEM Report Views**

Note: Views must be approved prior to usage during readouts. <u>Authorization of new views</u> must be approved by an Engineer or above.

View Index	Microsoft AD						
<u>Microsoft AD</u>	View name (Share Filters)	Plugin REQ	Views Attributes	Event Columns	Approval Status	Approved By	Approved Date
<u>o365 Audit</u>	VTK (AD) Local group changes	ALIENVAULT AGENT - WINDOWS EVENTLOG	Filter Attribs	rce Event Columns ~ Collapse source	APPROVED	BHASKIN	2020-05-27
<u>o365 Exchange</u>			1 Data Source Plugin: AlienVault Agent - Windows EventLog	1 Event Name			
o365 SharePoint			Event Name: A member was added to a security-enabled local gr     A member was removed from a security-enabled local group     A security-enabled local group was changed	oup 2 Time Created 3 Username 4 Security Group Name			
Microsoft ATP			4 A Security-enabled local group was changed	5 Relative Distinguished Name			
<u>Cisco</u>	VTK (AD) Global group users	ALIENVAULT AGENT - WINDOWS EVENTLOG			APPROVED	BHASKIN	2020-05-27
<u>FortiGate</u>	added/removed		Filter Attribs > Expand sou	Irce Event Columns > Expand source			
Palo Alto	VTK (AD) Global group created- deleted	ALIENVAULT AGENT - WINDOWS EVENTLOG	Filter Attribs > Expand so	rce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
Dell SonicWall	VTK (AD) User Added to Global Sec. Group	ALIENVAULT AGENT - WINDOWS EVENTLOG	Filter Attribs > Expand so	rce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
<u>Skype</u>	VTK (AD) Universal group users	ALIENVAULT AGENT -			APPROVED	BHASKIN	2020-05-27
<u>Umbrella</u>	added/removed	WINDOWS EVENTLOG	Filter Attribs > Expand sou	Irce Event Columns > Expand source			
<u>Linux</u>	VTK (AD) User Added to Local Sec Group	ALIENVAULT AGENT- WINDOWS EVENTLOG	Filter Attribs > Expand so	Irce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
MS Teams	VTK (AD) User Removed From Local Sec Group	ALIENVAULT AGENT - WINDOWS EVENTLOG	Filter Attribs > Expand so	rce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
Vulnerable Java	VTK (AD) User Removed From	ALIENVAULT AGENT - WINDOWS EVENTLOG			APPROVED	BHASKIN	2020-05-27
Team Viewer	Global Sec Group	WINDOWS EVENTLOG	Filter Attribs > Expand sou	Irce Event Columns > Expand source			
<u>Google Talk</u>	VTK (AD) A User Account Deleted	NONE	Filter Attribs > Expand so	rce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
	VTK (AD) Windows Account Lockouts	NONE	Filter Attribs > Expand so	Irce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
	VTK (AD) Password Reset Invoked	NONE	Filter Attribs > Expand sor	Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27
	VTK (AD) Local group changes	WINDOWS NXLOG	Filter Attribs > Expand so	rce Event Columns > Expand source	APPROVED	BHASKIN	2020-05-27

#### USM Dashboard Threat Visibility

Multiple integrated technologies to detect, correlate and present real-time alarms and analytics in a single pane of glass

### MTI SOC Reports and Advanced Analytics

## **Improving Security Program Maturity**



- Inventories and correctly classifies assets according to risk
- Identifies malicious entities probing systems and network
- Continuously monitors network traffic and system events for potential unsecure behaviors
- **Responds to identified malicious events** to remediate them
- Has the ability to audit and report effectiveness



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Function Unique Identifier	Function	Category Unique Identifier	Category		
	Identify	ID.AM	Asset Management		
		ID.BE	Business Environment		
ID		ID.GV	Governance		
		ID.RA	Risk Assessment		
		ID.RM	Risk Management Strategy		
		ID.SC	Supply Chain Risk Management		
		PR.AC	Access Control		
	Protect	PR.AT	Awareness and Training		
PR		PR.DS	Data Security		
		PR.IP	Information Protection Processes and Procedures		
		PR.MA	Maintenance		
		PR.PT	Protective Technology		
		DE.AE	Anomalies and Events		
DE	Detect	DE.CM	Security Continuous Monitoring		
		DE.DP	Detection Processes		
	Respond	RS.RP	Response Planning		
		RS.CO	Communications		
RS		RS.AN	Analysis		
		RS.MI	Mitigation		
		RS.IM	Improvements		
	Recover	RC.RP	Recovery Planning		
RC		RC.IM	Improvements		
		RC.CO	Communications		



Security Event Priority	Internal Response Time	Client Response Time
Severity 1: High. Anomalous / Suspicious events and activities that indicate an attack in progress. Exploitation and system compromise.	1 hour	2 hours
Severity 2: Medium. Anomalous / Suspicious events and activities that have occurred in succession or resemble an unauthorized attempt to access a system.	2 Support Hours	4 Support Hours
Severity 3: Low. Anomalous / Suspicious events and activities that alone might not constitute a major risk but should be monitored for repeat occurrences.	8 Support Hours	24 Support Hours
Severity 4: Informational. Security events and activities that should be brought to Client's attention that may or may not need to be dealt with to prevent future security events or incidents.	24 Support Hours	Informational only. Included in monthly report

- 24x7 SOC Coverage: Service-generated alarms sent to Vertek Security Analyst, 365 days a year
- **12x5 SOC Coverage:** Service-generated alarms sent to Vertek Security Analyst, 8am to 8pm EST, Monday thru Friday, and excluding US national holidays
- **9x5 SOC Coverage**: Service-generated alarms sent to Vertek Security Analyst, 8am to 5pm EST, Monday thru Friday, and excluding US national holidays

# Solution Deployment Models & Guidance



Vertek Security Operations Service Tier	Which Option is Right for Us?
Managed Detection and Response (MDR)	<ul> <li>Use Case: Our business may not have a formal cyber security program yet- could be on the list or in the early development stages, but we know our stakeholders want to limit risk to the business, protect the employees, our clients and our revenue streams. In order to do this, we know we need to increase our threat detection and response capabilities. We know from research, that it is too costly to develop in-house threat detection capabilities, evaluate/purchase tools, and/or manage dedicated security resources to effectively detect and respond to security threats or cyber attacks. We need to develop incident and response capabilities in days/weeks not months/years. As a priority objective that we can build on, we are looking for a managed security vendor to integrate and manage their own people, process and security tools to help our organization quickly detect and respond to daily/unknown threats on-premise, in the cloud or in our cloud applications we subscribe to.</li> <li>Target: Everyone</li> <li>Why it works: Simple and cost-effective way to add essential enterprise managed detection and response capabilities</li> <li>(\$)15-day active logs for MDR purposes is recommended at this level</li> <li>New program launch in 2021</li> <li>Can be upgraded at any point during the contract term or at renewal</li> </ul>
MDR + Managed Threat Intelligence (MTI)	<ul> <li>Use Case: Our cyber security program or policy requires that we have advanced audit/logging, incident detection/response, vulnerability management, reports/analytics, etc. in place and the ability to demonstrate these capabilities. We need a <u>managed security partner</u> that has experience with clients that have well-established policy and compliance requirements. We are looking for a security partner to work as an extension of our IT and compliance team to help us improve our overall security posture and be a resource for security expertise and threat trends. We have the time to attend monthly security review meetings and we can make use of proprietary security dashboards, and advanced metrics/trending used to continuously measure and improve security operations.</li> <li>Target: Cyber Mature / Compliance Driven Customers</li> <li>Why it works: Simple and cost-effective way to meet many compliance and security due-diligence requirements with a single service. Vertek's MTI program is guaranteed to provide value.</li> <li>(\$\$) 30-day active logs for MTI purposes are required for reporting (*minimum tier once MTI is added)</li> <li>(\$\$\$) 90-day may be required based on compliance requirements</li> <li>Managed Threat Intelligence (MTI) service offering launched in 2015</li> </ul>
MDR + MTI Custom (RFI/RFP)	<ul> <li>Use Case: My business is looking for a managed security partner that has the capabilities to <u>develop custom security solutions</u>, meet or comply with specific business or compliance requirements, or work with multiple vendors/partners. We need a solution partner that has a deep channel partner network, that can make key connections/introductions and bring solutions together from multiple partners and providers.</li> <li>(\$\$\$\$) Custom scope and pricing to completed</li> <li>National channel management program launched in 2015</li> </ul>



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